

HAMILTON
MONTHLY
STATISTICS
PACKAGE
FEBRUARY 2024





REALTORS[®] ASSOCIATION
of Hamilton-Burlington

SUMMARY

There were 487 sales reported in February, just slightly higher than last year's levels. Despite this, year-to-date sales are nearly six per cent higher than last year's. New listings rose, keeping the sales-to-new listings ratio below 60 per cent and driving further inventory gains. While inventory levels have improved compared to the low levels reported in the past four years, they are still considered low relative to what was available in the market prior to 2014. February closed out with 2.5 months of supply, an improvement over levels reported in the second half of 2023.

The shift to more balanced conditions helped support home prices in the region. The unadjusted benchmark price in February reached \$777,400, trending up over the previous month and nearly one per cent higher than last year.


SALES
487

2.1%
 YEAR/YEAR



NEW LISTINGS
890

19.8%
 YEAR/YEAR

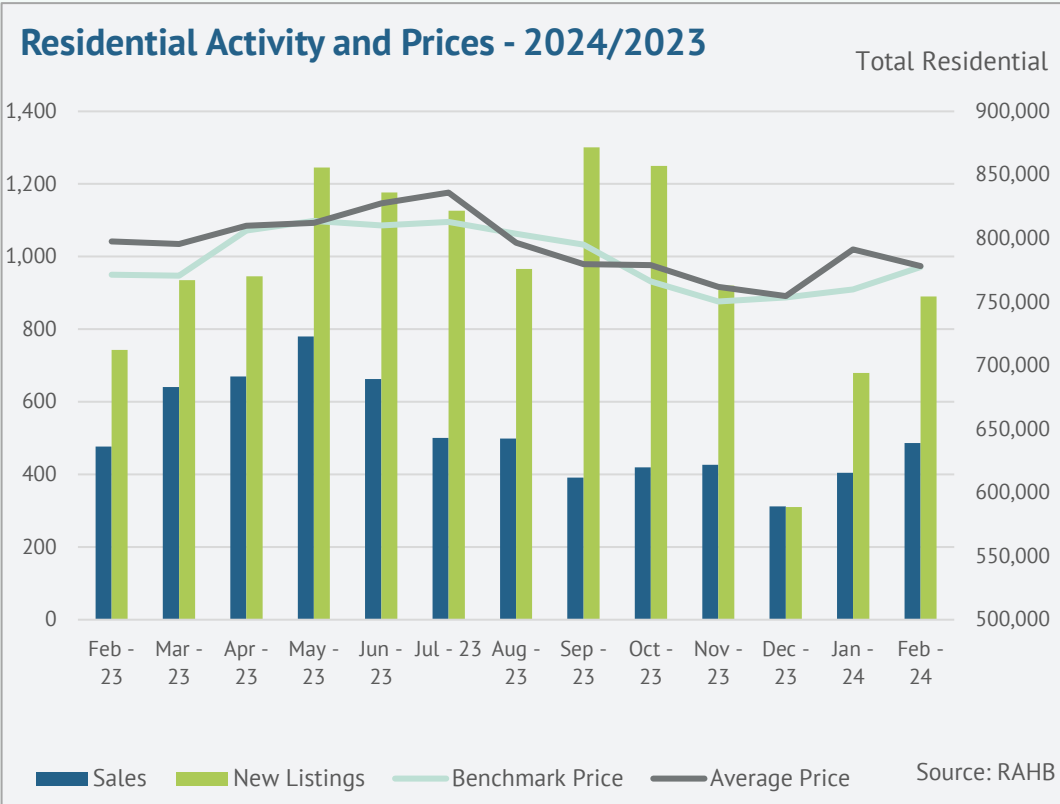


INVENTORY
1,205

16.5%
 YEAR/YEAR



MONTHS OF SUPPLY
2.5


14.1%
 YEAR/YEAR





RESIDENTIAL AVERAGE PRICE

\$778,238

2.4%
 YEAR/YEAR

AVERAGE DOM
34.4

10.7%
 YEAR/YEAR



PROPERTY TYPES

Gains for row and apartment sales offset the pullbacks in the detached and semi-detached sector. New listing activity varied depending on the property type. Gains in new listings were driven by detached, row and apartment-style properties, which is reflected in the year-over-year increase in inventory levels.

Despite some shifts in detached and semi-detached activity, prices for those property types rose by one and two per cent, respectively, over last February. Meanwhile, year-over-year price growth remained relatively flat for row-style homes and declined in the apartment condominium sector.

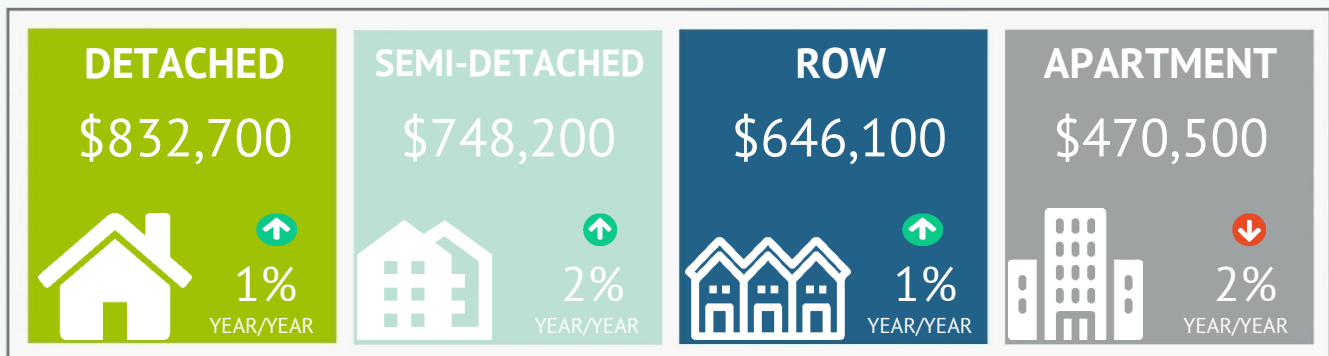
February 2024

| | Sales | | New Listings | | Inventory | | S/NL | Days on Market | | Months of Supply | | Average Price | | Median Price | |
|--------------------------|------------|-------------|--------------|--------------|--------------|--------------|------------|----------------|------------|------------------|--------------|------------------|--------------|------------------|--------------|
| | Actual | Y/Y | Actual | Y/Y | Actual | Y/Y | Ratio | Actual | Y/Y | Actual | Y/Y | Actual | Y/Y | Actual | Y/Y |
| Detached | 306 | -2.5% | 589 | 23.7% | 784 | 21.6% | 52% | 31.2 | 17% | 2.56 | 24.7% | \$863,806 | -1.1% | \$776,000 | -3.0% |
| Semi-Detached | 19 | -17.4% | 26 | -21.2% | 36 | -20.0% | 73% | 38.4 | 26% | 1.89 | -3.2% | \$607,947 | -20.1% | \$627,000 | -16.4% |
| Row | 109 | 13.5% | 150 | 13.6% | 163 | 5.2% | 73% | 34.1 | -1% | 1.50 | -7.4% | \$713,584 | 0.7% | \$730,000 | 1.7% |
| Apartment | 52 | 18.2% | 119 | 20.2% | 210 | 18.6% | 44% | 52.7 | -6% | 4.04 | 0.4% | \$471,259 | 0.0% | \$457,250 | 2.8% |
| Mobile | 0 | - | 3 | 200.0% | 7 | 16.7% | 0% | - | - | - | - | - | - | - | - |
| Total Residential | 487 | 2.1% | 890 | 19.8% | 1,205 | 16.5% | 55% | 34.4 | 11% | 2.47 | 14.1% | \$778,238 | -2.4% | \$736,000 | -1.9% |

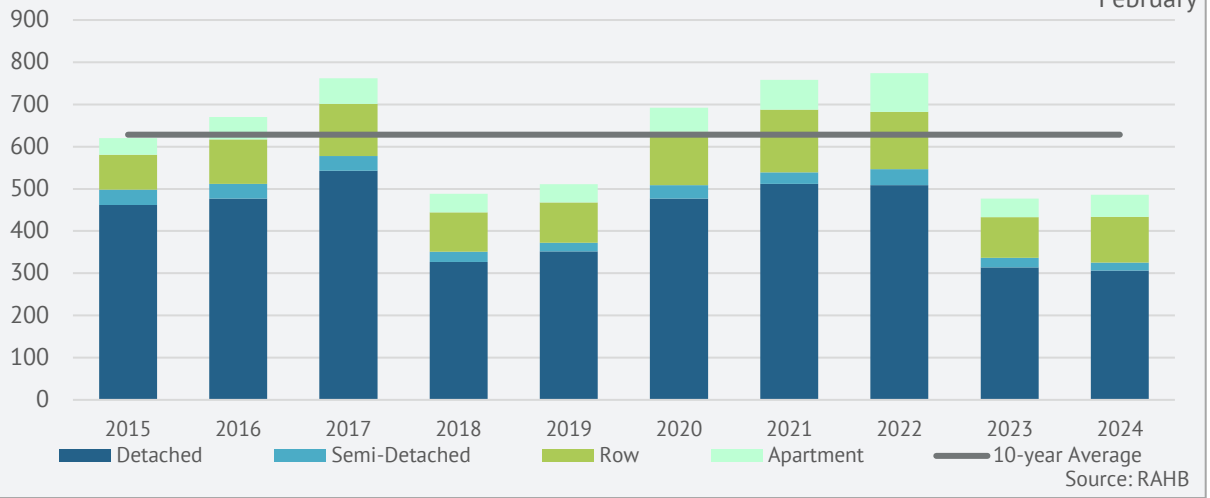
Year-to-Date

| | Sales | | New Listings | | Inventory | | S/NL | DOM | | Months of Supply | | Average Price | | Median Price | |
|--------------------------|------------|-------------|--------------|--------------|--------------|--------------|--------------|-------------|------------|------------------|-------------|------------------|-------------|------------------|--------------|
| | Actual | Y/Y | Actual | Y/Y | Actual | Y/Y | Ratio | Actual | Y/Y | Actual | Y/Y | Actual | Y/Y | Actual | Y/Y |
| Detached | 589 | 6.1% | 1,019 | 11.6% | 754 | 17.4% | 57.8% | 40.1 | 31% | 2.56 | 10.6% | \$867,200 | 2.5% | \$777,000 | -0.4% |
| Semi-Detached | 36 | 9.1% | 53 | -3.6% | 37 | -16.9% | 67.9% | 36.1 | -3% | 2.06 | -23.8% | \$673,575 | -8.7% | \$662,094 | -9.9% |
| Row | 171 | -0.6% | 268 | 3.1% | 168 | 8.4% | 63.8% | 37.5 | 9% | 1.96 | 9.0% | \$699,149 | 0.1% | \$717,000 | 2.1% |
| Apartment | 93 | 14.8% | 221 | 20.1% | 202 | 24.8% | 42.1% | 52.6 | 4% | 4.33 | 8.7% | \$469,535 | -5.4% | \$455,000 | -3.2% |
| Mobile | 2 | - | 5 | 150.0% | 6 | -8.3% | 40.0% | 43.0 | - | 5.50 | - | \$218,500 | - | \$218,500 | - |
| Total Residential | 892 | 5.9% | 1,570 | 10.7% | 1,170 | 15.4% | 56.8% | 40.7 | 21% | 2.62 | 8.9% | \$784,224 | 0.8% | \$726,250 | -1.5% |

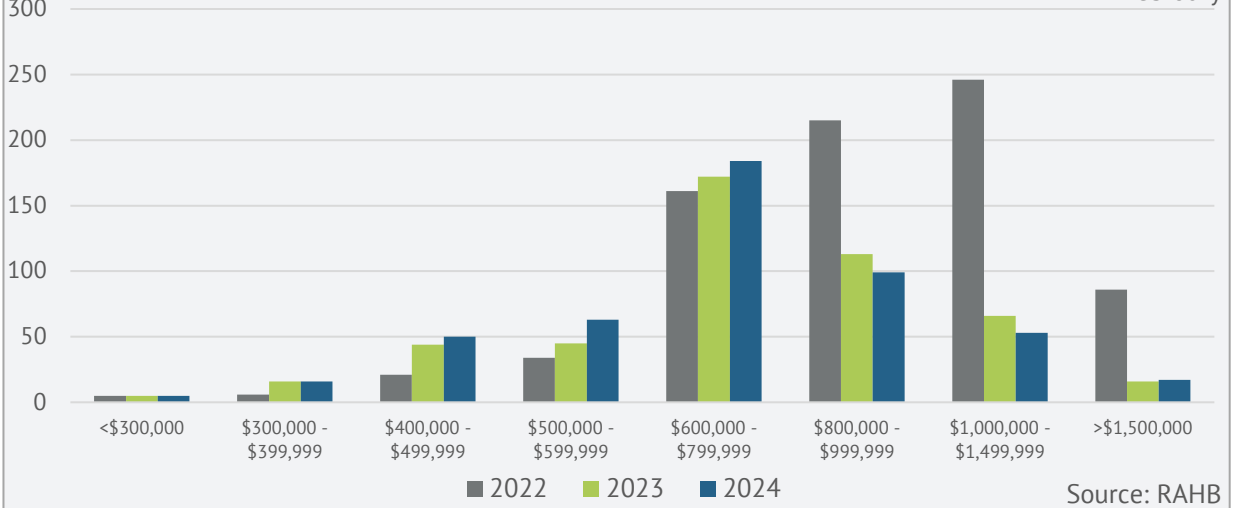
BENCHMARK PRICE



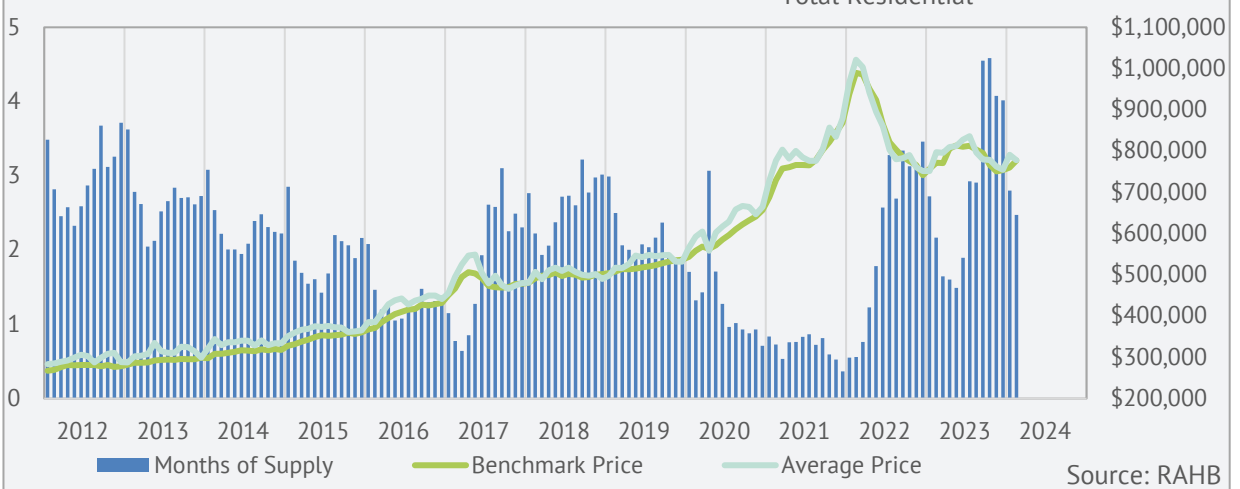
Monthly Sales Comparison



Residential Sales by Price Range



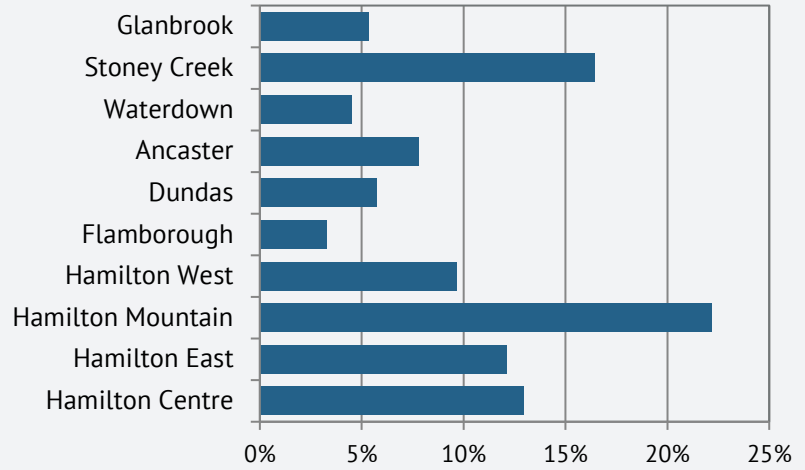
Months of Supply and Prices



REGIONAL SUMMARY

Adjustments in sales and new listings varied across the Hamilton area in February. While sales are below long-term trends across all areas within the Hamilton region, year-to-date sales improved in Hamilton Centre, Hamilton East, Hamilton West, Flamborough, Ancaster and Waterdown. At the same time, inventory levels eased in Hamilton Centre and Hamilton West, contributing to slightly tighter conditions than in the previous year in those areas.

Share of Sales by District



February 2024

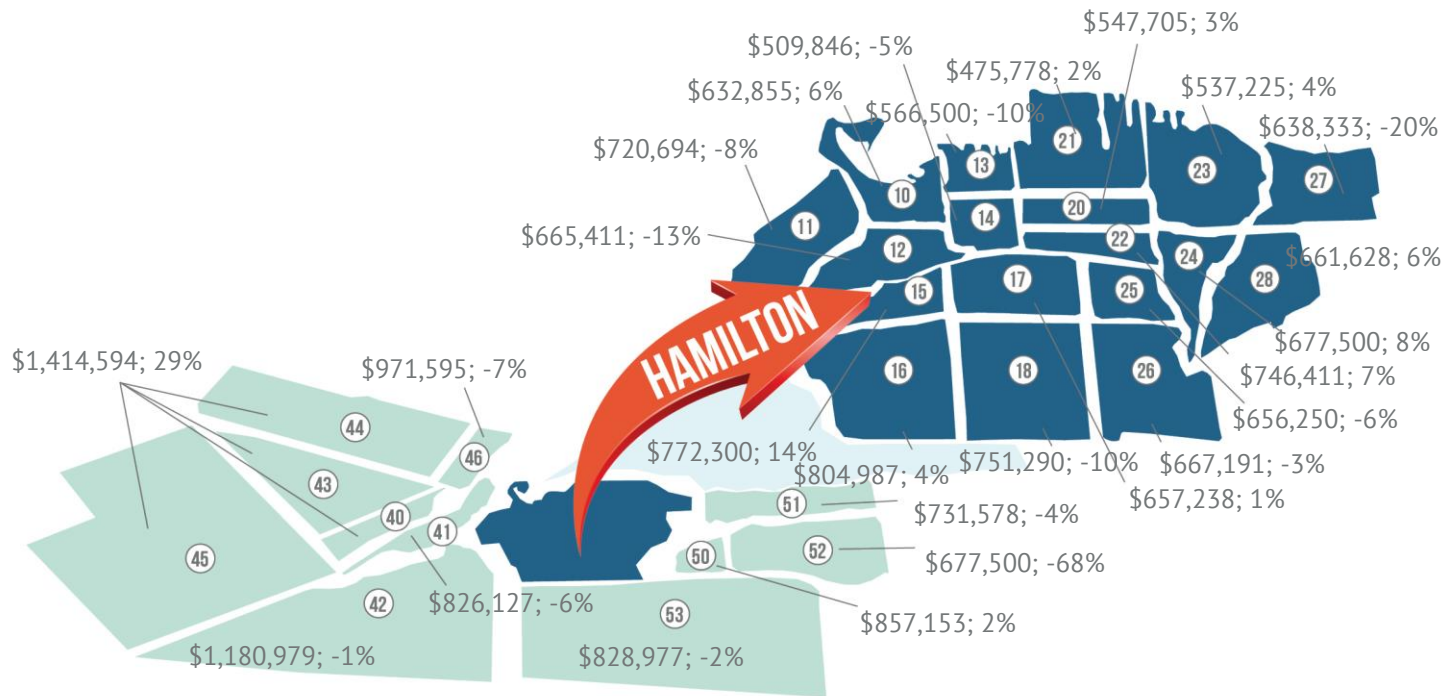
| | Sales | | New Listings | | Inventory | | S/NL | Days on Market | | Months of Supply | | Average Price | | Median Price | |
|-------------------|------------|-------------|--------------|--------------|-------------|--------------|------------|----------------|--------------|------------------|--------------|------------------|--------------|------------------|--------------|
| | Actual | Y/Y | Actual | Y/Y | Actual | Y/Y | Ratio | Actual | Y/Y | Actual | Y/Y | Actual | Y/Y | Actual | Y/Y |
| Hamilton Centre | 63 | 14.5% | 123 | 19.4% | 171 | -2.3% | 51% | 30.3 | -26.8% | 2.71 | -14.7% | \$566,699 | 1.0% | \$537,500 | -2.7% |
| Hamilton East | 59 | 43.9% | 85 | 39.3% | 104 | 31.6% | 69% | 36.7 | 47.9% | 1.76 | -8.5% | \$615,054 | 3.2% | \$606,000 | 8.0% |
| Hamilton Mountain | 108 | -6.9% | 198 | 44.5% | 205 | 31.4% | 55% | 27.5 | 1.8% | 1.90 | 41.1% | \$723,042 | -1.4% | \$728,750 | 3.0% |
| Hamilton West | 47 | -4.1% | 64 | -17.9% | 100 | -12.3% | 73% | 43.2 | 56.2% | 2.13 | -8.5% | \$678,964 | -8.7% | \$645,000 | -11.3% |
| Flamborough | 16 | 45.5% | 54 | 80.0% | 111 | 76.2% | 30% | 46.6 | -8.7% | 6.94 | 21.1% | \$1,414,594 | 29.1% | \$1,248,750 | 6.3% |
| Dundas | 28 | 3.7% | 42 | 75.0% | 43 | 38.7% | 67% | 26.5 | -20.9% | 1.54 | 33.8% | \$826,127 | -5.9% | \$771,000 | -10.1% |
| Ancaster | 38 | -13.6% | 85 | 37.1% | 124 | 42.5% | 45% | 39.1 | 9.0% | 3.26 | 65.0% | \$1,180,979 | -0.9% | \$1,074,000 | 10.3% |
| Waterdown | 22 | -12.0% | 38 | 0.0% | 52 | 13.0% | 58% | 29.2 | 8.4% | 2.36 | 28.5% | \$971,595 | -7.2% | \$877,500 | -12.2% |
| Stoney Creek | 80 | -3.6% | 145 | -2.7% | 213 | 7.0% | 55% | 42.1 | 36.8% | 2.66 | 11.0% | \$793,013 | -2.3% | \$754,000 | -2.3% |
| Glanbrook | 26 | 0.0% | 56 | -8.2% | 82 | -2.4% | 46% | 26.3 | -9.3% | 3.15 | -2.4% | \$828,977 | -1.7% | \$770,000 | -3.3% |
| Total | 487 | 2.1% | 890 | 19.8% | 1205 | 16.5% | 55% | 34.4 | 10.7% | 2.47 | 14.1% | \$778,238 | -2.4% | \$736,000 | -1.9% |

Year-to-Date

| | Sales | | New Listings | | Inventory | | S/NL | DOM | | Months of Supply | | Average Price | | Median Price | |
|-------------------|------------|-------------|--------------|--------------|--------------|--------------|--------------|-------------|--------------|------------------|-------------|------------------|-------------|------------------|--------------|
| | Actual | Y/Y | Actual | Y/Y | Actual | Y/Y | Ratio | Actual | Y/Y | Actual | Y/Y | Actual | Y/Y | Actual | Y/Y |
| Hamilton Centre | 121 | 13.1% | 215 | 4.4% | 164 | -2.7% | 56.3% | 39.5 | 5.6% | 2.70 | -13.9% | \$573,202 | 0.1% | \$572,000 | 4.0% |
| Hamilton East | 97 | 29.3% | 158 | 36.2% | 111 | 38.8% | 61.4% | 41.2 | 36.9% | 2.29 | 7.3% | \$590,052 | -0.3% | \$569,000 | 1.2% |
| Hamilton Mountain | 211 | -3.7% | 325 | 14.0% | 191 | 18.3% | 64.9% | 35.8 | 23.5% | 1.81 | 22.8% | \$716,848 | -1.6% | \$710,000 | -0.7% |
| Hamilton West | 88 | 7.3% | 138 | -7.4% | 104 | -7.1% | 63.8% | 48.6 | 62.0% | 2.36 | -13.5% | \$676,310 | -4.9% | \$648,500 | -10.2% |
| Flamborough | 32 | 68.4% | 82 | 82.2% | 101 | 63.4% | 39.0% | 51.5 | -6.2% | 6.28 | -3.0% | \$1,306,309 | 20.8% | \$1,150,000 | 1.9% |
| Dundas | 39 | 0.0% | 68 | 28.3% | 39 | 2.6% | 57.4% | 27.8 | -30.6% | 2.00 | 2.6% | \$884,937 | 5.9% | \$790,000 | -4.8% |
| Ancaster | 72 | 4.3% | 150 | 31.6% | 122 | 39.7% | 48.0% | 45.9 | 15.1% | 3.38 | 33.8% | \$1,169,020 | 2.2% | \$1,080,750 | 12.4% |
| Waterdown | 47 | 11.9% | 77 | 13.2% | 53 | 21.8% | 61.0% | 37.9 | 19.2% | 2.26 | 8.9% | \$995,819 | 0.2% | \$945,000 | -1.3% |
| Stoney Creek | 137 | -0.7% | 254 | -4.9% | 211 | 12.3% | 53.9% | 45.6 | 37.8% | 3.07 | 13.1% | \$842,912 | 4.2% | \$770,000 | -0.3% |
| Glanbrook | 48 | -7.7% | 103 | -10.4% | 76 | 1.3% | 46.6% | 34.0 | -10.0% | 3.17 | 9.8% | \$820,808 | -6.6% | \$778,000 | 1.9% |
| Total | 892 | 5.9% | 1,570 | 10.7% | 1,170 | 15.4% | 56.8% | 40.7 | 21.1% | 2.62 | 8.9% | \$784,224 | 0.8% | \$726,250 | -1.5% |

AVERAGE RESIDENTIAL PRICE BY DISTRICT

| | | | |
|-------------------|--------------------|--------------|-------|
| HAMILTON WEST | 10-12 | DUNDAS | 41 |
| HAMILTON CENTRE | 13, 14, 20, 21, 22 | ANCASTER | 42 |
| HAMILTON EAST | 23, 24, 27, 28, 29 | WATERDOWN | 46 |
| HAMILTON MOUNTAIN | 15-18, 25, 26 | STONEY CREEK | 50-52 |
| FLAMBOROUGH | 40, 43-45 | GLANBROOK | 53 |



RESIDENTIAL PRICE COMPARISON

| | February 2024 | | | | Year-To-Date | | | |
|----------------------|---------------|--------|-----------------|-------|---------------|--------|-----------------|-------|
| | Average Price | | Benchmark Price | | Average Price | | Benchmark Price | |
| | Actual | Y/Y | Actual | Y/Y | Actual | Y/Y | Actual | Y/Y |
| Hamilton West 10 | \$632,855 | 5.8% | \$568,000 | -2.8% | \$623,429 | 1.4% | \$560,100 | -3.9% |
| Hamilton West 11 | \$720,694 | -8.1% | \$762,600 | 2.1% | \$733,016 | -5.3% | \$756,800 | 2.3% |
| Hamilton West 12 | \$665,411 | -13.1% | \$685,600 | 0.3% | \$661,500 | -2.9% | \$672,550 | -1.2% |
| Hamilton Centre 13 | \$566,500 | -9.7% | \$520,400 | 2.3% | \$560,200 | -4.4% | \$508,400 | 0.0% |
| Hamilton Centre 14 | \$509,846 | -4.5% | \$536,300 | -1.7% | \$552,083 | -0.9% | \$527,750 | -3.1% |
| Hamilton Centre 20 | \$547,705 | 3.3% | \$543,900 | 2.2% | \$553,012 | 3.3% | \$529,550 | -0.3% |
| Hamilton Centre 21 | \$475,778 | 1.8% | \$442,900 | 3.6% | \$450,767 | -6.9% | \$430,350 | 0.7% |
| Hamilton Centre 22 | \$746,411 | 7.4% | \$714,800 | 2.1% | \$731,769 | 6.5% | \$716,700 | 4.2% |
| Hamilton East 23 | \$537,225 | 3.8% | \$507,900 | 1.4% | \$533,997 | 4.6% | \$504,050 | 0.7% |
| Hamilton East 24 | \$677,500 | 7.8% | \$661,200 | 3.0% | \$666,975 | 9.7% | \$661,900 | 3.7% |
| Hamilton East 27 | \$638,333 | -20.2% | \$644,600 | -2.0% | \$597,917 | -11.5% | \$644,700 | -2.3% |
| Hamilton East 28 | \$661,628 | 5.6% | \$617,000 | 0.4% | \$594,455 | -5.2% | \$616,650 | 0.8% |
| Hamilton East 29 | \$763,000 | -27.3% | \$809,900 | 1.3% | \$664,000 | -36.8% | \$789,050 | -1.1% |
| Hamilton Mountain 15 | \$772,300 | 14.1% | \$773,400 | 0.7% | \$766,810 | 2.9% | \$765,650 | 0.6% |
| Hamilton Mountain 16 | \$804,987 | 4.1% | \$765,700 | 0.4% | \$777,776 | -0.3% | \$755,200 | 0.2% |
| Hamilton Mountain 17 | \$657,238 | 0.7% | \$654,500 | 0.6% | \$640,772 | 0.1% | \$648,350 | 0.8% |
| Hamilton Mountain 18 | \$751,290 | -9.5% | \$810,100 | 1.0% | \$760,158 | -4.6% | \$799,050 | 0.8% |
| Hamilton Mountain 25 | \$656,250 | -5.6% | \$716,000 | -0.4% | \$685,824 | 0.4% | \$714,300 | 0.1% |
| Hamilton Mountain 26 | \$667,191 | -2.6% | \$705,500 | 0.3% | \$707,753 | 8.4% | \$702,250 | 0.9% |
| Flamborough 43 | \$1,414,594 | 29.1% | \$1,158,800 | 0.5% | \$1,306,309 | 20.8% | \$1,141,050 | 0.9% |
| Dundas 41 | \$826,127 | -5.9% | \$918,200 | 1.9% | \$884,937 | 5.9% | \$910,550 | 2.3% |
| Ancaster 42 | \$1,180,979 | -0.9% | \$1,096,300 | 1.6% | \$1,169,020 | 2.2% | \$1,082,650 | 1.6% |
| Waterdown 46 | \$971,595 | -7.2% | \$1,005,000 | 1.3% | \$995,819 | 0.2% | \$979,350 | 2.4% |
| Stoney Creek 50 | \$857,153 | 2.0% | \$855,500 | 0.8% | \$858,978 | 3.8% | \$857,900 | 2.6% |
| Stoney Creek 51 | \$731,578 | -3.7% | \$767,000 | -3.1% | \$835,877 | 10.3% | \$763,500 | -3.5% |
| Stoney Creek 52 | \$677,500 | -67.7% | \$997,200 | 2.2% | \$672,000 | -70.6% | \$984,800 | -0.4% |
| Glanbrook 53 | \$828,977 | -1.7% | \$875,100 | 2.0% | \$820,808 | -6.6% | \$863,900 | 0.1% |

DETACHED

BENCHMARK HOMES

| February 2024 | | | | | | | |
|----------------------|-----------------|-------|-------|----------------|----------|-------------------|----------|
| | Benchmark Price | Y/Y | M/M | Full Bathrooms | Bedrooms | Gross Living Area | Lot Size |
| Hamilton West 10 | \$648,700 | 0.0% | 4.6% | 2 | 3 | 1,390 | 2,610 |
| Hamilton West 11 | \$815,400 | 2.3% | 2.3% | 2 | 4 | 1,335 | 4,000 |
| Hamilton West 12 | \$934,300 | 0.7% | 4.8% | 2 | 3 | 1,690 | 3,255 |
| Hamilton Centre 13 | \$512,700 | 2.1% | 4.8% | 1 | 3 | 1,300 | 2,306 |
| Hamilton Centre 14 | \$600,000 | 1.3% | 5.0% | 2 | 3 | 1,565 | 2,741 |
| Hamilton Centre 20 | \$550,800 | 2.2% | 5.6% | 1 | 3 | 1,286 | 2,500 |
| Hamilton Centre 21 | \$431,100 | 3.9% | 5.9% | 1 | 3 | 1,149 | 2,500 |
| Hamilton Centre 22 | \$715,200 | 2.1% | -0.5% | 2 | 3 | 1,533 | 3,150 |
| Hamilton East 23 | \$507,000 | 1.3% | 1.6% | 1 | 3 | 1,057 | 3,150 |
| Hamilton East 24 | \$668,800 | 2.8% | -0.3% | 2 | 3 | 1,212 | 4,120 |
| Hamilton East 27 | \$782,700 | -0.5% | 0.7% | 2 | 3 | 1,366 | 5,000 |
| Hamilton East 28 | \$823,400 | 2.3% | 0.7% | 2 | 3 | 1,403 | 5,276 |
| Hamilton East 29 | \$789,500 | 0.6% | 5.3% | 2 | 3 | 1,510 | 5,251 |
| Hamilton Mountain 15 | \$791,300 | 1.1% | 2.3% | 2 | 4 | 1,262 | 5,500 |
| Hamilton Mountain 16 | \$879,500 | 0.1% | 2.9% | 2 | 3 | 1,572 | 4,796 |
| Hamilton Mountain 17 | \$661,100 | 0.4% | 1.9% | 2 | 3 | 1,129 | 4,301 |
| Hamilton Mountain 18 | \$843,900 | 0.6% | 2.9% | 2 | 3 | 1,599 | 4,568 |
| Hamilton Mountain 25 | \$714,900 | -0.5% | 0.4% | 2 | 4 | 1,119 | 5,000 |
| Hamilton Mountain 26 | \$782,000 | 1.1% | 1.4% | 2 | 3 | 1,333 | 4,591 |
| Flamborough 43 | \$1,159,500 | 0.5% | 3.2% | 2 | 3 | 1,908 | 27,014 |
| Dundas 41 | \$1,007,700 | 1.4% | 2.1% | 2 | 3 | 1,538 | 6,297 |
| Ancaster 42 | \$1,226,200 | 1.8% | 2.4% | 2 | 4 | 2,210 | 7,500 |
| Waterdown 46 | \$1,137,400 | 1.1% | 6.0% | 2 | 3 | 1,839 | 4,978 |
| Stoney Creek 50 | \$931,400 | 1.2% | -0.4% | 2 | 3 | 1,826 | 5,005 |
| Stoney Creek 51 | \$883,400 | -2.3% | 1.1% | 2 | 3 | 1,682 | 5,903 |
| Stoney Creek 52 | \$997,200 | 2.2% | 2.6% | 2 | 3 | 1,723 | 30,025 |
| Glanbrook 53 | \$958,000 | 3.2% | 3.4% | 2 | 3 | 1,811 | 4,714 |

SUMMARY STATISTICS

February 2024

| | Sales | | New Listings | | Inventory | | Average Price | | Days On Market | | | |
|-------------------|------------|-------------|--------------|---------------|--------------|--------------|------------------|--------------|----------------|--------------|-------------|--------------|
| | Actual | Y/Y | Actual | Y/Y | Actual | Y/Y | Actual | Y/Y | Average | Y/Y | Median | Y/Y |
| Residential | 487 | 2.1% | 890 | 19.8% | 1,205 | 16.5% | \$736,000 | -1.9% | 34.4 | 10.7% | 18.0 | 20.0% |
| Commercial | 5 | -44.4% | 44 | 528.6% | 692 | -11.8% | \$685,000 | 17.1% | 130.6 | 16.0% | 129.0 | 81.7% |
| Farm | 1 | 0.0% | 7 | 250.0% | 26 | 13.0% | \$2,500,000 | -73.0% | 221.0 | 360.4% | 221.0 | 360.4% |
| Land | 0 | - | 25 | 525.0% | 120 | 64.4% | - | - | - | - | - | - |
| Multi-Residential | 2 | 0.0% | 33 | 450.0% | 91 | 111.6% | \$875,000 | 2.9% | 68.0 | 126.7% | 68.0 | 126.7% |
| Total | 495 | 1.2% | 1,007 | 379.5% | 2,676 | 10.1% | \$736,000 | -1.9% | 35.9 | 10.1% | 19.0 | 18.8% |

Year-to-Date

| | Sales | | New Listings | | Inventory | | Average Price | | Days On Market | | | |
|-------------------|------------|-------------|--------------|---------------|--------------|--------------|------------------|--------------|----------------|--------------|-------------|--------------|
| | Actual | Y/Y | Actual | Y/Y | Actual | Y/Y | Actual | Y/Y | Average | Y/Y | Median | Y/Y |
| Residential | 892 | 5.9% | 1,570 | 10.7% | 1,170 | 15.4% | \$726,250 | -1.5% | 40.7 | 21.1% | 26.5 | 39.5% |
| Commercial | 12 | -25.0% | 99 | 253.6% | 683 | -11.2% | \$740,250 | 9.3% | 102.1 | -10.5% | 83.5 | 12.1% |
| Farm | 1 | 0.0% | 10 | 400.0% | 25 | 2.0% | \$2,500,000 | -73.0% | 221.0 | 360.4% | 221.0 | 360.4% |
| Land | 1 | -50.0% | 54 | 390.9% | 111 | 64.9% | \$212,500 | -79.3% | 27.0 | -74.2% | 27.0 | -74.2% |
| Multi-Residential | 12 | 100.0% | 55 | 400.0% | 81 | 109.1% | \$775,000 | -17.1% | 68.8 | 49.1% | 72.0 | 56.5% |
| Total | 918 | 5.9% | 1,787 | 332.7% | 2,651 | 11.9% | \$728,000 | -1.4% | 42.1 | 19.0% | 27.0 | 35.0% |

February 2024

| | Sales | | Dollar Volume | | New Listings | | Days on Market | | Leases | Lease DOM |
|------------|--------|---------|---------------|---------|--------------|--------|----------------|--------|--------|-----------|
| | Actual | Y/Y | Actual | Y/Y | Actual | Y/Y | Actual | Y/Y | Actual | Actual |
| Business | 1 | -50.0% | \$72,000 | -56.4% | 8 | 300.0% | 129.0 | -47.0% | 0 | - |
| Industrial | 2 | - | \$1,100,000 | - | 19 | 280.0% | 166.0 | - | 6 | 116.7 |
| Investment | 0 | - | \$0 | - | 1 | - | - | - | 0 | - |
| Land | 0 | -100.0% | \$0 | -100.0% | 3 | - | - | - | 0 | - |
| Office | 0 | -100.0% | \$0 | -100.0% | 21 | 200.0% | - | - | 5 | 149.2 |
| Retail | 2 | -60.0% | \$1,520,000 | -59.9% | 39 | 160.0% | 96.0 | -4.8% | 4 | 68.8 |

Year-to-Date

| | Sales | | Dollar Volume | | New Listings | | Days on Market | | Leases | Lease DOM |
|------------|--------|---------|---------------|---------|--------------|--------|----------------|--------|--------|-----------|
| | Actual | Y/Y | Actual | Y/Y | Actual | Y/Y | Actual | Y/Y | Actual | Actual |
| Business | 2 | -33.3% | \$162,000 | -32.5% | 24 | 166.7% | 93.0 | -64.9% | 0 | - |
| Industrial | 5 | 66.7% | \$4,615,500 | -29.2% | 30 | 233.3% | 120.8 | 100.2% | 10 | 104.0 |
| Investment | 0 | - | \$0 | - | 8 | 60.0% | - | - | 0 | - |
| Land | 0 | -100.0% | \$0 | -100.0% | 3 | - | - | - | 0 | - |
| Office | 1 | -66.7% | \$1,330,000 | -35.0% | 47 | 213.3% | 63.0 | -22.5% | 9 | 156.7 |
| Retail | 3 | -50.0% | \$2,432,500 | -47.4% | 65 | 132.1% | 73.7 | -26.6% | 8 | 53.3 |